



TOMAS DOUSEK

Head of Sales

I am currently a software sales professional with 5 years of experience in the industry. As of today, I am looking to expand my media skills in Prague due to my interest in comedy, entertainment and film making.

CONTACT

- ✉ tom.dousek2@gmail.com
- ☎ +420 774 592 554
- 📍 Svornosti 915/27, Praha 5

SKILLS

- Excellent communication skills
- Native Czech and English
- People Management
- Advanced computer knowledge

FUN FACTS

- Own a YouTube Channel (Pragurats)
- Beer enthusiast (Kozel)
- Training for Ironman 2024

RELEVANT EXPERIENCE

Head of Sales - EMEA

Mappedin, Inc | Sep 2019 - present

- Consult on complex software projects to prospects.
- Meet clients daily to educate on technical solutions.
- Deal with a wide range of cultures and people to achieve sales goals and quota.
- Manage CRM and database of sales oriented KPI's.

Field Marketing Specialist

SDI Marketing | April 2016 - Aug 2016

- Provided beer samples across LCBOs in Ontario.
- Made quick and meaningful conversations with shoppers.
- Sold beer and liquor to specified demographics.

EDUCATION BACKGROUND

Bachelor of Arts | Business Communications

Brock University Sep 2014 - April 2018
Niagara, Ontario. Canada